





1Q 2021 Investor Relations Discussion Materials



FRANCHISE OVERVIEW



- Diversified community bank with 119 retail branches in Pennsylvania and Ohio
- Active in four major metro markets:
 - Pittsburgh, PA
 - Columbus, OH
 - Cincinnati, OH
 - Cleveland, OH

- Total Assets: \$9.4 billion
- Total Gross Loans: \$6.7 billion
- Total Deposits: \$7.9 billion
- Market Cap: \$1.4 billion

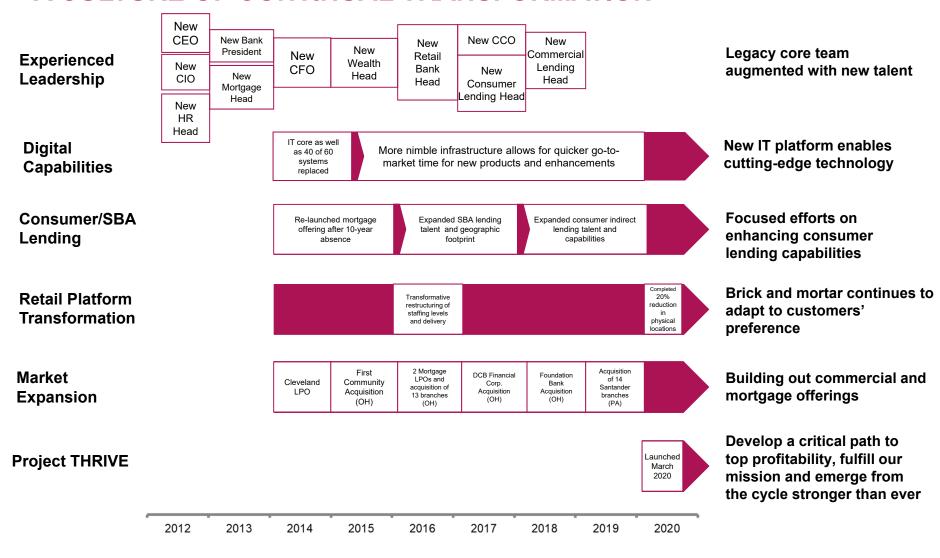
(as of April 30, 2021)

INVESTMENT THESIS

- Ready to emerge from the Covid-19 downturn stronger than ever
 - Cohesive leadership team with an ability to execute
 - Diversified loan portfolio, balanced between commercial vs. consumer and fixed vs. variable
 - Diversified geography through legacy Pennsylvania operations and expansion into Ohio markets
 - Diversified revenue streams and product mix, with approximately 30% of revenue from fee income sources (including trust, brokerage, insurance, mortgage and SBA lending)
 - Low loan-to-deposit ratio at 86% and historically low cost of funds, driven by a high mix of core deposits
 - Strong capital ratios (8.9% TCE⁽¹⁾) and strong organic capital generation
- Protecting and enhancing shareholder value
 - Strengthened credit culture, increased granularity and reduced concentration risk and out-of-market exposures since the last credit cycle
 - Announced new \$25 million share repurchase program in January 2021; ready to thoughtfully deploy capital as market conditions improve
- Proven ability to execute and deliver positive operating leverage
 - Completed 20% reduction of branch facilities in December 2020
 - Redeploying cost savings into digital transformation (e.g., Treasury Management, Banno Digital Platform,
 Zelle) and revenue-generating growth
 - Strong history of cost containment long before COVID; targeting sub-55% efficiency ratio
- Maintaining a risk and governance culture aligned with expectations of long-term stakeholders



A CULTURE OF CONTINUAL TRANSFORMATION





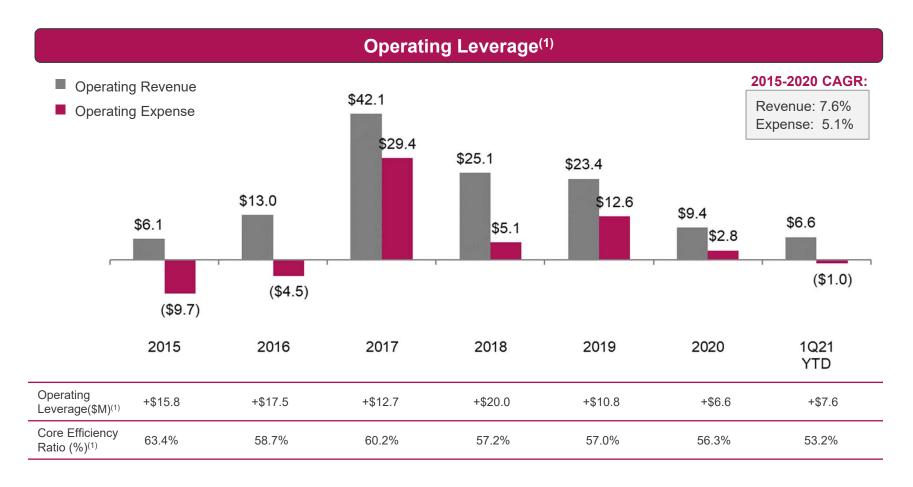
EXPERIENCED LEADERSHIP TEAM

		Years	s of Experi	ence	
Name	Title	Current Role	With FCF	In Banking	Prior Position
T. Michael Price	President and CEO	9	13	33	President, First Commonwealth Bank
James R. Reske	EVP – CFO and Treasurer	7	7	31	CFO and Treasurer
Jane Grebenc	EVP – Chief Revenue Officer	8	8	36	EVP / Retail Banking
Brian G. Karrip	EVP – Chief Credit Officer	4	4	39	EVP / Specialized Lending
Matthew C. Tomb	EVP – Chief Risk Officer and Legal Counsel	13	13	15	Corporate and Securities Attorney with Regional Law Firm
Norman J. Montgomery	EVP – Business Integration	9	32	32	Product / Sales Development
Gregory J. Sipos	EVP – Corporate Banking	3	31	31	SVP / Corporate Banking
Carrie Riggle	EVP – Human Resources	9	29	29	Human Resources Manager
David B. Buckiso	EVP – Wealth Services	6	6	27	Managing Director of Wealth Management
Leonard V. Lombardi	EVP – Chief Audit Executive	12	28	39	Director of Internal Audit / Loan Review
Stanley R. Foraker	EVP – Mortgage Banking	7	7	36	SVP / Retail Lending
Jeffrey S. Rosen	EVP – Consumer and Small Business Lending	4	4	34	SVP / Government Guaranteed Lending
Joseph T. Culos	EVP – Retail Banking	2	5	29	SVP / Retail Banking Executive



INVESTMENTS ALIGNED WITH REVENUE GROWTH

The redeployment of back office and retail restructuring savings in 2014 and 2015 has allowed for profitable investments new geographies and revenue producing lines of businesses like Mortgage, SBA and Indirect Auto



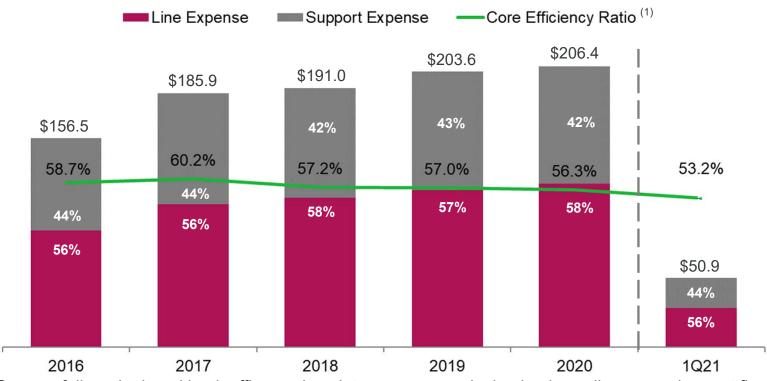


FEE INCOME GROWTH: DIVERSIFIED REVENUE STREAMS

\$ in millions	2016	2017	2018	2019	2020	1Q21
Service charges	\$15.9	\$18.6	\$18.2	\$18.9	\$16.4	\$4.0
Interchange	15.0	18.8	20.2	21.7	24.0	6.4
Wealth management	9.7	12.2	11.6	12.0	13.0	3.6
Insurance	3.7	3.7	3.7	3.9	4.0	1.1
BOLI	5.4	5.7	6.7	6.0	6.6	2.0
SWAP fees	2.4	2.0	1.9	3.4	1.6	0.1
Gain on sale of mortgage loans	4.1	5.4	5.4	7.8	18.8	5.0
Gain on sale of SBA loans	0.0	0.0	2.6	3.1	3.7	1.1
Gain on sale of other assets	1.4	1.8	2.7	1.7	1.1	0.2
Other fees	6.2	7.6	6.7	7.3	7.7	2.5
Total fee income	\$63.8	\$75.8	\$79.7	\$85.8	\$96.9	\$26.0
Gain on sale of securities	0.6	5.0	8.1	0.0	0.1	0.0
Derivative mark-to-market	0.2	(0.5)	0.8	(0.3)	(2.5)	1.4
Total noninterest income	\$64.6	\$80.3	\$88.6	\$85.5	\$94.5	\$27.4
Fee Income/ Avg. Assets	0.96%	1.05%	1.05%	1.07%	1.08%	0.28%
Fee Income/ Operating Revenue	23.9%	24.5%	23.9%	24.0%	26.4%	27.2%
■Gain on sale of					\$96.9	
Mortgage and SBA loans				40.7.0		
				\$85.8	¢00 F	
■Trust, Brokerage and		\$75.8	\$79.7	\$10.9	\$22.5	
Insurance			\$8.0	\$10.9		
	\$63.8	\$5.4				
■ Service Charges		45.0	15.3	15.9	17.0	I
	\$4.1	15.9	10.0			
	13.4					I
■Interchange		40.0	18.2	18.9	16.4	I
		18.6				l
	15.9					
BOLI			20.2	21.7	24.0	\$26.0
	15.0	18.8	20.2		2-7.0	\$6.1
	13.0					4.7
■ Other Fee Income	5.4	5.7	6.7	6.0	6.6	4.0
		11.4	11.3	12.4	10.4	6.4
_	10.0	11.4	11.5	12.7	10.4	3:8
	2016	2017	2018	2019	2020	1Q21
	2016	2017	2018	2019	2020	- 1Q21



EXPENSE CONTROL: OPERATING EXPENSE TREND(1)



- Successfully redeployed back office savings into revenue producing business lines over the past five years
- Largest investments include reentry into the traditional mortgage and SBA businesses, corporate banking build-out and retail expansion in Ohio, and customer facing technology
- Expense increase from 2016 to 2019 driven by acquisitions

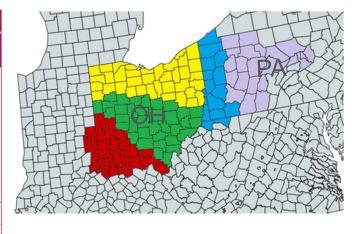


REGIONAL LEADERSHIP MODEL

First Commonwealth began transitioning to a regional leadership model in 2017

- Leadership and accountability lies with the regional presidents
- Better connectedness between lines of business and geographies
- Wealth referrals increasing
- SBA loans sourced from Corporate banking and branches
- Mortgage Insurance referrals increasing
- Key customer satisfaction survey metrics continue to improve
- Ohio continues to be a strong source of growth

	To	otal Loans ⁽¹⁾)	To	otal Deposits	;
	Balance	2020 Growth	%	Balance	2020 Growth	%
Northern Ohio	\$835.8	\$108.0	13.6%	\$779.9	\$77.4	11.0%
Central Ohio	954.6	70.4	7.5%	718.9	5.6	0.8%
Cincinnati Metro	412.8	106.5	34.2%	141.3	-19.4	(12.1%)
Pittsburgh Metro	1,894.8	(37.1)	(1.8%)	2,510.9	357.3	16.6%
Community PA	1,556.7	(50.2)	(2.8%)	3,170.4	372.7	13.3%
Other	660.9	(87.2)	(11.3%)	100.4	(97.8)	(49.3%)
Total w/o PPP	\$6,315.6	\$110.4	1.8%	\$7,421.8	\$695.8	10.3%
PPP Loans	478.9	478.9				
Total	\$6,794.5	\$589.3	9.5%	\$7,421.8	\$695.8	10.3%





A DIVERSIFIED COMMUNITY BANK

Loan Portfolio Composition (\$mm)



- Balanced mix of commercial and consumer loans
- Consumer lending has remained a source of loan growth in 2021
- Indirect auto has become a good source of yield
- Reentry into the Mortgage business in 2014 has enabled the flexibility to add duration to the loan portfolio

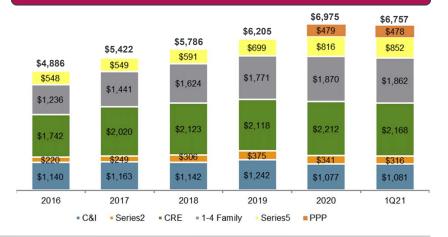
Loan Portfolio Repricing (\$mm)



Interest rate floors exist for 38% of variable rate loans

WA Floor of 3.42% < WA Rate of 3.78%

Loan Portfolio Trends

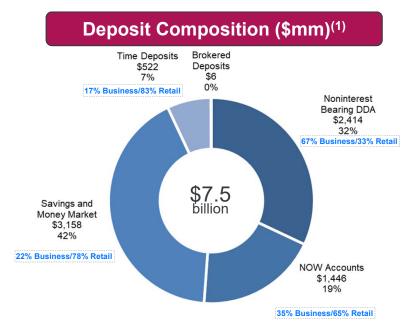


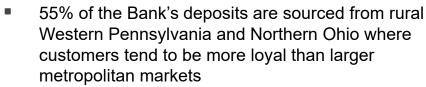


⁽¹⁾ Reflects bank level, regulatory data as of March 31, 2021

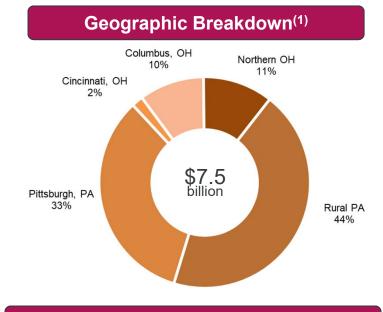
⁽²⁾ Excludes PPP loans

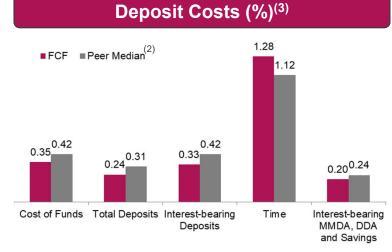
STABLE LOW-COST DEPOSIT ADVANTAGE





- Deposits have grown steadily since 2015 though thoughtful M&A and organic production
- Noninterest-bearing deposits currently comprise 32% of total deposits







⁽¹⁾ QTD average balance as of March 31, 2021

⁽²⁾ U.S. Banks \$2 to \$10 billion

⁽³⁾ For the quarter ended December 31, 2020; Source S&P Global Market Intelligence

M&A EXPANSION UPDATE

Successful Expansion Efforts

- Leveraging significant management experience in Ohio market
- Opened a business center in Cleveland in April 2014
 - Targeting commercial customers in northeast OH
- Acquired First Community Bank in Columbus, OH in October '15
- Opened two mortgage production offices in central and northeast OH in 2016
- Completed acquisition of 13 branches from FirstMerit in December '16
- Completed acquisition of DCB Financial Corp in April '17
- Completed acquisition of Foundation Bank in Cincinnati, OH in May '18
- First Commonwealth's Ohio franchise is now comprised of:
 - \$2.0 billion in loans(1)
 - \$1.7 billion in deposits
 - 27 banking branches
 - 4 loan production offices
- Completed acquisition of 14 former Santander branches in Central PA in September '19
 - Deposit balances have grown \$64 million since conversion

Ohio Loan Portfolio (\$MM)⁽¹⁾



Recent Ohio Acquisitions

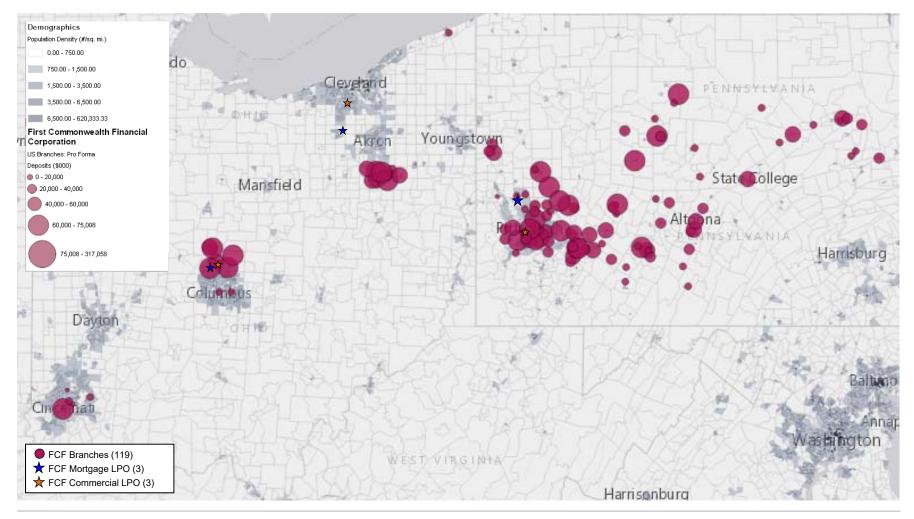
Target	Announcement Date	Completion Date	Deal Value \$MM ⁽²⁾	Total Loans Acquired \$MM	Total Deposits Acquired \$MM
First Community Dank	5/11/2015	10/1/2015	45	64	00
First Community Bank	5/11/2015	10/1/2015	15	61	90
13 FirstMerit Branches	7/27/2016	12/2/2016	33	102	620
DCB Financial Corp.	10/3/2016	4/3/2017	106	383	484
Foundation Bank	1/10/2018	5/1/2018	58	185	141
	Total Ohio	Acquisitions	\$212	\$731	\$1,335
		Total Ohio Portl	olio ⁽¹⁾	\$2,024	\$1,738
14 Santander Branches	4/22/2019	9/6/2019	\$33	\$100	\$471



⁽¹⁾ Includes all OH based consumer loans, Commercial Real Estate loans with properties located in OH and C&I loans with borrowers headquartered in OH; excludes Paycheck Protection Program loans

SMALLER COMMUNITIES FUND LARGER METRO MARKETS

First Commonwealth's rural geographies have proven to be a stable source of low-cost funding, which enabled our strategy of leveraging our commercial lending business in faster growing metro markets through low-risk, accretive acquisitions.





Note: Branches as of March 31, 2021. Deposit data as of June 30, 2020

Source: S&P Global Market Intelligence

COVID-19: HIGHEST IMPACTED COMMERCIAL PORTFOLIOS

				Non-pass (% port)			Nor	Nonperforming (% port)							
	Bala	nce Outs	tanding			1Q:	21			1Q:	21		Defe	rrals ⁽²⁾	
\$ in millions	# loans	\$ bal	% tot Ins	1Q20	4Q20	\$	%	1Q20	4Q20	\$	%	4Q20	% port	1Q21	% port
Commercial Portfolio ⁽¹⁾															
Retail	525	517.8	7.7%	0.7%	6.5%	\$30.4	5.9%	0.4%	0.1%	\$0.3	0.1%	\$8.9	1.7%	\$8.2	1.6%
Hospitality	38	252.6	3.7%	7.0%	52.4%	125.6	49.7%	7.0%	12.8%	27.7	11.0%	76.1	29.6%	82.1	32.5%
Senior Living	55	160.9	2.4%	6.0%	5.4%	17.0	10.5%	5.5%	5.0%	6.7	4.2%	0.0	0.0%	0.0	0.0%
Energy	44	28.0	0.4%	28.5%	35.4%	10.8	38.6%	15.5%	5.1%	1.5	5.5%	0.0	0.0%	0.0	0.0%
Restaurants/Bars	240	28.1	0.4%	7.0%	10.4%	5.2	18.6%	6.3%	2.6%	0.7	2.6%	0.4	1.5%	1.1	3.9%
Total	902	\$987.4	14.7%	4.2%	19.1%	\$189.1	19.1%	3.5%	4.2%	\$36.9	3.7%	\$85.4	8.5%	\$91.4	9.3%

- 80.9% of loans in our highest impacted portfolios are pass-rated and 96.3% are performing
- The increase in non-pass rated and nonperforming loans was largely driven by the hospitality and retail portfolios



⁽¹⁾ Excludes Paycheck Protection Program loans

COVID-19: DEFERRALS(1)

Initial deferrals were offered to all customers regardless of circumstances; additional 90 day deferrals are being assessed based on credit determination

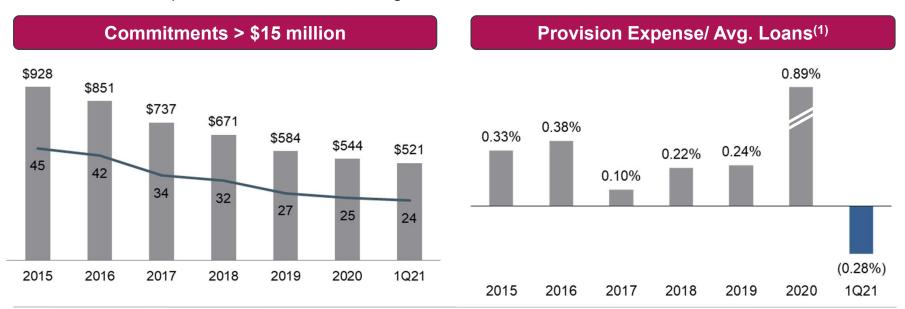
	Total I	Total Loans Deferrals (Dece		ecember 31	, 2020)	Deferrals (Deferrals (March 31, 2	
\$ in millions	\$ bal	% tot Ins	# loans	\$ bal	% port	# loans	\$ bal	% port
Commercial Portfolio								
Commercial & Industrial	\$1,077.2	15.9%	2	\$5.1	0.47%	5	\$8.4	0.78%
Commercial Real Estate	2,167.5	32.1%	34	108.5	4.91%	28	128.2	5.91%
Commercial Construction	316.2	4.7%	0	0.0	0.00%	0	0.0	0.00%
Paycheck Protection Loans	478.5	7.1%	0	0.0	0.00%	0	0.0	0.00%
Total Commercial	\$4,039.4	59.8%	36	\$113.6	2.77%	33	\$136.6	3.38%
Consumer Portfolio								
Mortgage	\$1,199.2	17.7%	4	\$0.1	0.01%	0	\$0.0	0.00%
Home Equity	578.0	8.6%	3	0.1	0.02%	0	0.0	0.00%
RE Construction	88.4	1.3%	0	0.0	0.00%	0	0.0	0.00%
Auto	759.1	11.2%	2	0.1	0.01%	1	0.0	0.00%
Other Consumer	93.4	1.4%	1	0.0	0.01%	0	0.0	0.00%
Total Consumer	\$2,718.1	40.2%	10	\$0.3	0.01%	1	\$0.0	0.00%
Total Loans (excl. PPP)	\$6,279.0	92.9%	46	\$113.9	1.80%	34	\$136.6	2.18%
Total Loans	\$6,757.5	100.0%	46	\$113.9	1.68%	34	\$136.6	2.02%

The majority of loan modifications consist of interest-only modifications and are paying as agreed upon



REDUCED PORTFOLIO RISKS: SIZE AND CONCENTRATION

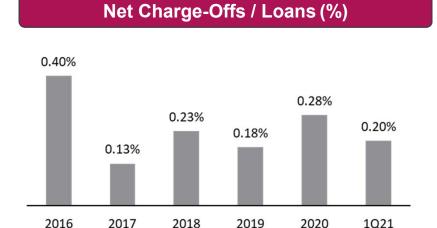
- Increased granularity and decreased concentration risk
 - Expanding consumer, middle market and small business relationships
 - Geographic expansion decreases single market or location risk
 - Adopted a regional banking model
- Strengthened credit culture
 - Enhanced tracking, monitoring and managing credit risk
 - Improved portfolio management
 - Rotated out of riskier sectors (e.g., oil and gas, coal)
 - · Utilized capital markets to exit underperforming names
 - · Adopted strict concentration and segment limits





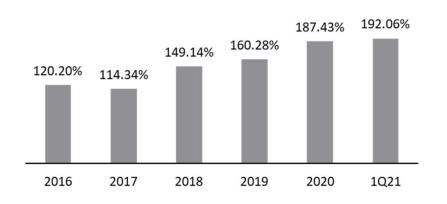
ASSET QUALITY TRENDS





2017

Reserves / Nonperforming Loans (%)

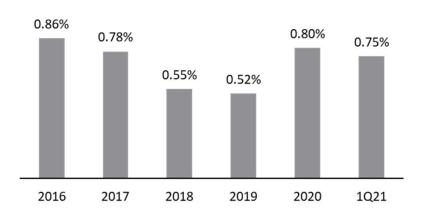


Nonperforming Loans / Loans (%)

2019

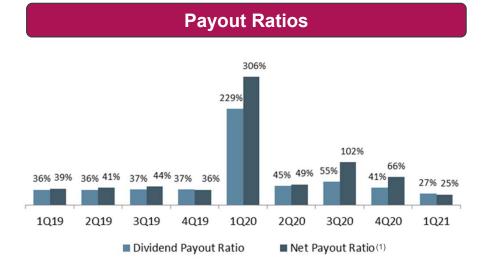
2020

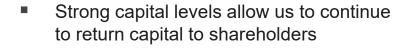
1Q21



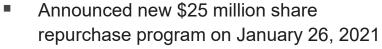


CAPITAL RETURN





Completed remaining \$15.6 million authorization from a previous \$25 million share repurchase program on October 9, 2020, repurchasing 2.0 million shares at a weighted average price of \$7.84



- Repurchased 28 thousand shares in 1Q21 at a weighted average price of \$13.99
- Increased the quarterly dividend by 4.5% from \$0.11 to \$0.115 per share on April 26, 2021

Strong Regulatory Capital Position





PERFORMANCE HIGHLIGHTS

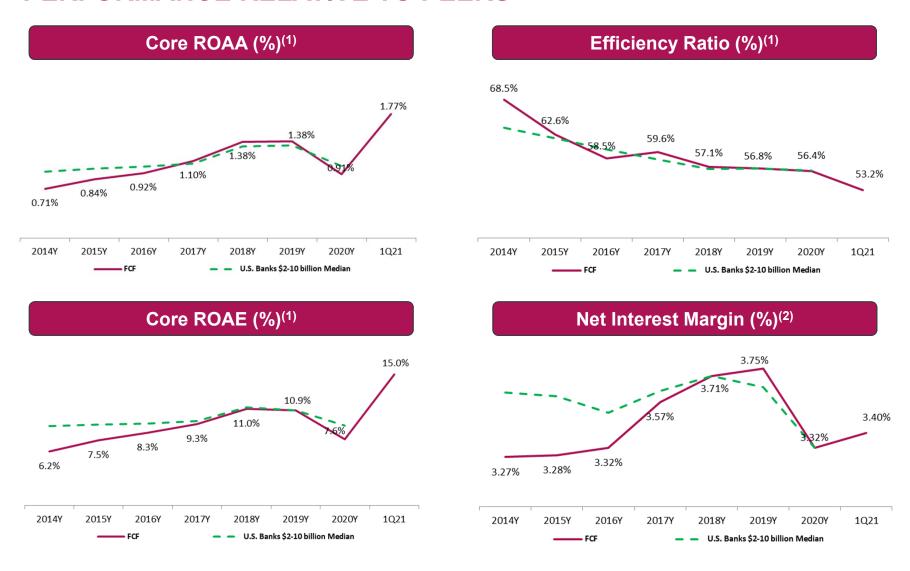
								Traili	ng 5 Qua	rters	
	2015Y	2016Y	2017Y	2018Y	2019Y	2020Y	1Q20	2Q20	3Q20	4Q20	1Q21
Earnings growth											
Operating revenue ⁽¹⁾	\$254	\$267	\$309	\$334	\$357	\$367	\$89	\$89	\$94	\$95	\$96
Provision for credit losses	15	18	5	13	15	57	31	7	11	8	(4)
Operating expense ⁽²⁾	161	157	186	191	204	206	52	51	51	53	51
Core net income ⁽²⁾	\$51	\$61	\$75	\$102	\$108	\$79	\$5	\$24	\$24	\$26	\$40
Core Pre-Tax Pre-Provision Earnings ⁽²⁾	\$87	\$106	\$114	\$139	\$149	\$154	\$37	\$36	\$41	\$40	\$45
Core EPS ⁽²⁾	\$0.57	\$0.69	\$0.79	\$1.03	\$1.10	\$0.81	\$0.05	\$0.25	\$0.24	\$0.27	\$0.41
Core EPS Growth YoY ⁽²⁾	21.3%	21.1%	14.5%	30.4%	6.8%	-26.4%	(80.0%)	(10.7%)	(20.0%)	0.0%	720.0%
Return to shareholders											
Dividend per share	. \$0.28	\$0.28	\$0.32	\$0.35	\$0.40	\$0.44	\$0.11	\$0.11	\$0.11	\$0.11	\$0.11
Tangible book value per share	6.23	6.20	6.34	6.98	7.49	7.82	7.54	7.72	7.79	7.82	8.01
Period-end close	\$9.07	\$14.18	\$14.32	\$12.08	\$14.51	\$10.94	\$9.14	\$8.28	\$7.74	\$10.94	\$14.37
Balance sheet trends (EOP)											
Investment securities and cash	\$1,403	\$1,303	\$1,291	\$1,434	\$1,378	\$1,562	\$1,444	\$1,670	\$1,570	\$1,562	\$1,969
Commercial loans	2,851	3,102	3,432	3,571	3,735	4,109	3,799	4,341	4,323	4,109	4,043
Consumer loans	1,839	1,784	1,990	2,215	2,470	2,686	2,541	2,611	2,665	2,686	2,714
Total loans	4,690	4,886	5,422	5,786	6,205	6,795	6,340	6,952	6,988	6,795	6,757
Noninterest bearing deposits	1,117	1,269	1,417	1,466	1,690	2,320	1,752	2,288	2,302	2,320	2,616
Total deposits	\$4,196	\$4,948	\$5,581	\$5,898	\$6,678	\$7,439	\$6,923	\$7,782	\$7,704	\$7,439	\$7,869
Borrowings	1,592	949	795	907	436	351	381	342	356	351	344
Equity	\$720	\$750	\$888	\$975	\$1,056	\$1,069	\$1,058	\$1,076	\$1,073	\$1,069	\$1,087
Profitability											
Core PTPP Return on average assets ⁽²⁾	1.36%	1.60%	1.58%	1.84%	1.85%	1.71%	1.77%	1.61%	1.73%	1.75%	2.00%
Core Return on average assets ⁽²⁾	0.79%	0.92%	1.04%	1.36%	1.35%	0.88%	0.23%	1.08%	1.01%	1.14%	1.77%
Core Return on average TCE ⁽²⁾	9.2%	10.7%	12.8%	15.9%	15.3%	10.8%	2.9%	13.3%	12.7%	14.0%	21.6%
Net interest margin ⁽¹⁾	3.28%	3.32%	3.57%	3.71%	3.75%	3.32%	3.65%	3.29%	3.11%	3.26%	3.40%
Core Efficiency ratio ⁽¹⁾⁽²⁾	63.4%	58.7%	60.2%	57.2%	57.0%	56.3%	58.2%	56.7%	54.3%	56.0%	53.2%



⁽¹⁾ Taxable equivalent

⁽²⁾ Please refer to the appendix for a reconciliation of non-GAAP measures

PERFORMANCE RELATIVE TO PEERS





⁽¹⁾ Core ROAA, ROAE and Efficiency Ratios as calculated by S&P Global Market Intelligence and may not agree with management's reported figures

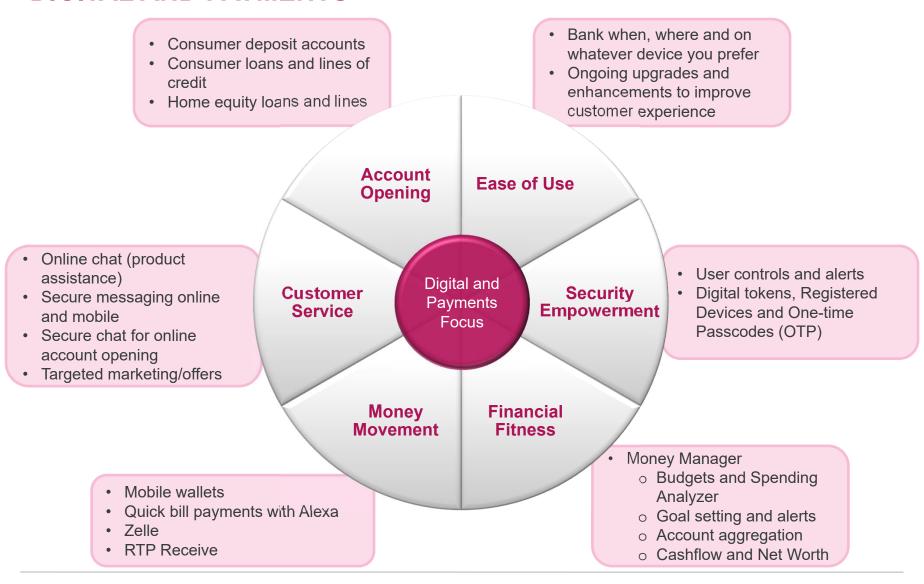
⁽²⁾ Taxable equivalent

DIGITAL STRATEGY

- Create a mobile-centric, full-service banking capability that stands on its own without the need for the customer to go to a branch or call the Engagement Center.
- Enhance ability to proactively engage customers in virtual conversations and provide personalized Community Bank customer experiences.
- Deliver digital platforms and tools which use contemporary design standards (User-Interface (UI) and User-Experience (UX)) and promote customer engagement and education around ongoing enhancements.
- Improve digital infrastructure to support higher levels of security and integration of new functionality.
- Drive revenue growth, operational efficiency and superior customer experience through the digitalization of processes and by embracing evolving payments technology.
- **Evolve data analytics** through education of data availability and tools, governance, and end user talent with outcome of better productivity, focused marketing, lowered risk and improved customer satisfaction.



DIGITAL AND PAYMENTS



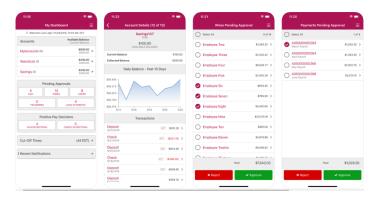


DIGITAL AND PAYMENTS UPDATE

- Digital account opening
 - Released our updated mobile centric account opening (over 10% of retail transaction account production from virtual channels)
- All new or reissued debit and credit cards contactless (Tap 'n Go)
- Treasury Management
 - Completed transition of Treasury Management customers to new platform
 - Customizable user experience, intuitive payment processing, high-level of security and additional mobility for businesses with companion App

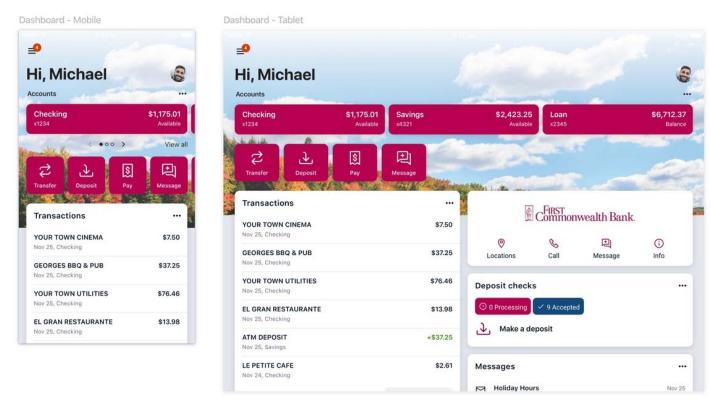








NEW DIGITAL BANKING EXPERIENCE

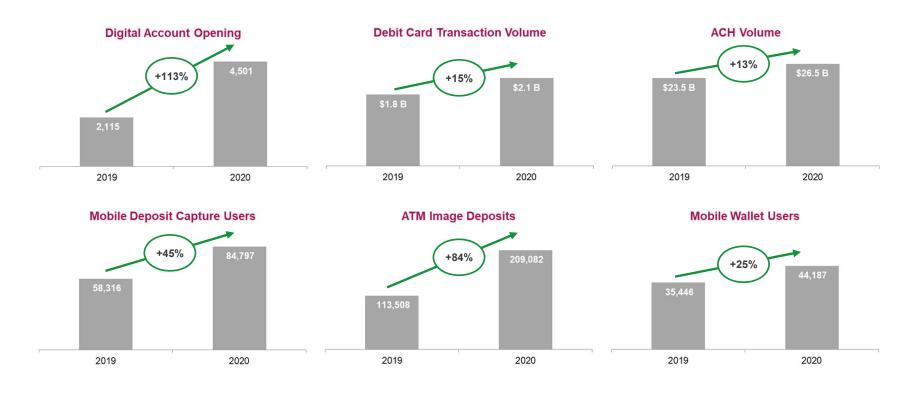


- Innovative design elements for organizing the user interface (UI) allowing users to customize their experience
- A unique customer interaction platform that brings human personalization to the digital customer experience
- Same look across all of your devices mobile, desktop, tablet, etc.



MOBILE, DIGITAL AND SELF-SERVICE CUSTOMER USAGE

Customer migration to mobile and digital channels accelerated in 2020



- Launched new Treasury Management, Online and Mobile Banking Services in 2020
 - In the 3 ½ months since the Online and Mobile launch, over 63% of Retail checking customers were actively using the platform and over 40% were actively using the mobile app
 - App store ratings have been positive, with a rating of 4.8 (8,149 ratings) in the Apple App Store and
 4.2 (1,157 ratings) in the Google Play Store



HOW WE SUCCEED

- Remain an authentic, mission-driven community bank
 - Continue to support our employees, customers and communities through these uncertain times
 - Proactively engage borrowers and assist them with charting a path forward
 - Win customers through better capabilities and service
 - Take this opportunity to develop a more intimate relationship with our existing customers
- Control expenses and deliver positive operating leverage
 - Rethinking the way we do business going forward
 - Redeploying cost savings into digital transformation (e.g. Treasury Management, Banno Digital Platform,
 Zelle) and revenue-generating growth
- Protect shareholder value
 - Credit costs that outperform peers long-term
 - Thoughtfully deploy capital as market conditions continue to improve
- Maintain a risk and governance culture aligned with expectations of long-term stakeholders



1Q 2021 EARNINGS DETAIL



FIRST QUARTER 2021 HIGHLIGHTS

Highlights

\$45.0 million

Core Pre-tax pre-provision income⁽¹⁾

2.00%

Core PTPP ROAA(1)

53.2%

Core efficiency ratio

1.55%

Reserve coverage ratio (excl. PPP)

\$271.0 million

Excess capital

8.9%

TCE ratio (excl. PPP)

Continued progress on improving our fundamental performance

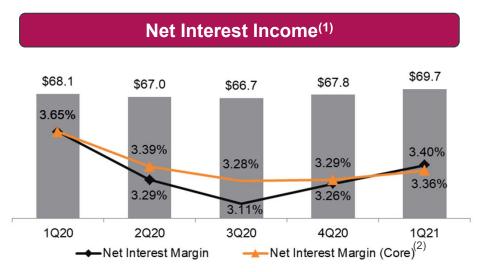
- Efforts to diversify the balance sheet and revenue streams resulting in a strong fee income quarter
 - Mortgage originations of \$215 million
 - Debit card interchange income of \$6.4 million
- Efficiency improvement enabled by digital investments and disciplined expense management
 - Core efficiency ratio of 53.2%
 - Achieved 20% reduction in retail facilities at the end of 2020
- Reserve release⁽²⁾ of \$4.5 million resulting in a reserve coverage ratio (excl. PPP loans) of 1.55%
 - Reserve build⁽²⁾ of \$49.7 million in 2020
- Tangible book value per share increased 6.2% year-overyear
- Announced a new \$25 million share repurchase program on January 26, 2021
- Increased quarterly dividend 4.5% on April 26, 2021

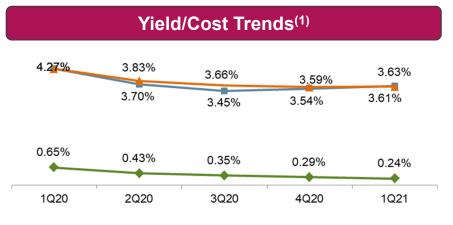


⁽¹⁾ Please refer to the appendix for a reconciliation of non-GAAP measures

⁽²⁾ Reserve build/(release) represents the net change in the allowance for credit losses from the prior period

NET INTEREST INCOME AND NET INTEREST MARGIN





- Net interest income (FTE) increased by \$1.9 million from LQ
 - \$2.4 million increase in fees and interest on PPP loans
 - 1Q21 totaled \$7.9 million compared to \$5.5 million in 4Q20
 - Average interest earning assets increased \$35.3 million from LQ
 - Average PPP loans decreased \$58.9 million from LQ
- Net interest margin of 3.40% increased 14bps from LQ
 - Core NIM⁽²⁾ (which excludes the effects of PPP loans and excess cash) increased by 7bps to 3.36%
 - Cost of funds decreased 5bps from LQ
 - Loan portfolio yield (excluding PPP loans) increased 1bp from LQ



Cost of Funds

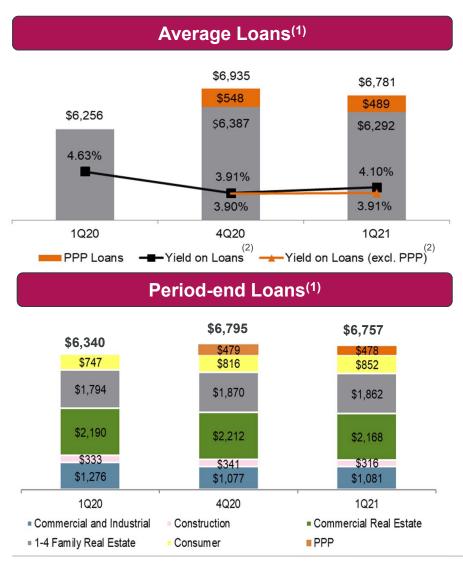
—■Yield on Int. Earning Assets

\$ in millions

- (1) Taxable equivalent
- (2) Please refer to the appendix for a reconciliation of non-GAAP measures

Yield on Int. Earning Assets (excl. PPP)(2)

LOANS



Average

- Average loans decreased \$154 million from LQ
 - Excluding PPP loans, average loans decreased \$95 million from LQ
- The yield on loans increased 1bps from LQ (excluding PPP loans)

Period-end

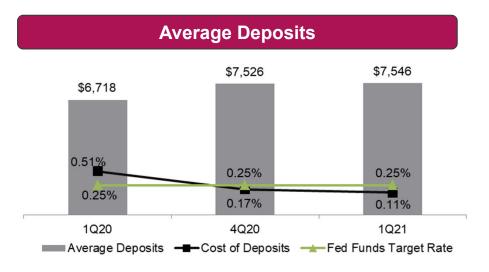
- Loans decreased \$38 million from LQ and increased \$417 million YoY
 - Decrease from LQ was driven by a reduction in commercial loan categories, partially offset by a \$28 million increase in Consumer and 1-4 Family RE loans
 - Excluding PPP loans, total period-end loans decreased \$37 million from the previous quarter

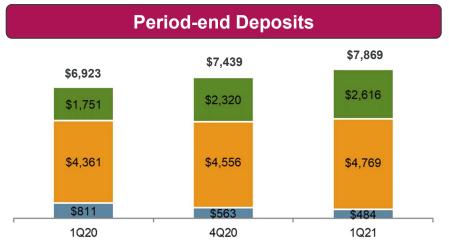


\$ in millions

- (1) Includes loans held for sale
- (2) Taxable equivalent yield

DEPOSITS





[■] Time Deposits ■ Interest-bearing DDA and Savings ■ Noninterest-bearing DDA

Average

- Average deposits increased \$20 million from LQ and increased \$828 million YoY
- Average noninterest bearing deposits grew \$100.9 million and offset an \$81.1 million decrease in average time deposits
- The cost of total deposits of 0.11% decreased 6bps from LQ

Period-end

- Total period-end deposits increased \$430 million from LQ and increased \$946 million YoY
- Noninterest-bearing deposits currently comprise 33.2% of total deposits



NONINTEREST INCOME

				Change	e from
	1Q21	4Q20	1Q20	4Q20	1Q20
Interchange	\$6.4	\$6.4	\$5.3	\$0.0	\$1.1
Service charges	4.0	4.3	4.7	(0.3)	(0.7)
Trust	2.5	2.3	2.1	0.2	0.4
Retail brokerage	1.1	1.0	0.9	0.1	0.2
Insurance	1.1	0.9	1.1	0.2	0.0
BOLI	2.0	1.6	1.6	0.4	0.4
Gain on sale of mortgage loans	5.0	5.5	2.5	(0.5)	2.5
Gain on sale of SBA loans	1.1	1.6	0.4	(0.5)	0.7
Gain on sale of other loans	0.4	0.0	0.0	0.4	0.4
Gain on sale of Assets	0.2	0.1	0.3	0.1	(0.1)
SWAP fees	0.1	0.7	0.2	(0.6)	(0.1)
Other fees	2.1	2.6	1.9	(0.5)	0.2
Total fee income	\$26.0	\$27.0	\$21.0	(\$1.0)	\$5.0
Gain on sale of securities	0.0	0.0	0.0	0.0	0.0
Derivative mark-to-market	1.4	(0.4)	(1.7)	1.8	3.1
Total noninterest income	\$27.4	\$26.6	\$19.3	\$0.8	\$8.1

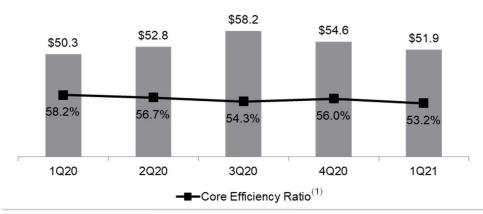


- Total fee income decreased \$1.0 million from LQ and increased \$5.0 million YoY
 - Fee income represented 27.2% of total operating revenue⁽¹⁾
- Gain on sale of Mortgage loans decreased \$0.5 million from LQ and increased \$2.5 million YoY due to higher originations
 - 1Q21 mortgage originations of \$215 million were relatively unchanged from LQ and increased \$86 million YoY
- Swap fee income decreased \$0.6 million from LQ
- Other fees decreased \$0.5 million to LQ due primarily to a \$0.7 million limited partnership investment income distribution in 4Q20



NONINTEREST EXPENSE

				Change	from
	1Q21	4Q20	1Q20	4Q20	1Q20
Salaries and benefits	\$28.7	\$31.4	\$30.0	(\$2.7)	(\$1.3)
Occupancy	4.8	3.7	5.0	1.1	(0.2)
Furniture and equipment	3.9	3.9	3.8	0.0	0.1
PA shares tax	0.8	1.3	0.7	(0.5)	0.1
Data processing	3.1	2.7	2.5	0.4	0.6
Collection and repo	0.4	0.4	0.6	0.0	(0.2)
Professional fees	0.8	1.1	0.9	(0.3)	(0.1)
FDIC insurance	0.7	1.1	0.0	(0.4)	0.7
Operational losses	0.5	0.4	0.4	0.1	0.1
Loss on sale or write-down of assets	0.0	0.3	0.2	(0.3)	(0.2)
Other operating expenses	7.3	6.9	7.8	0.4	(0.5)
Total operating expense	\$51.0	\$53.2	\$51.9	(\$2.2)	(\$0.9)
Unfunded commitments	0.0	0.0	(2.5)	0.0	2.5
Intangible amortization	0.9	0.9	0.9	0.0	0.0
Covid-19 expenses	0.0	0.3	0.0	(0.3)	0.0
Early Retirement	0.0	0.1	0.0	(0.1)	0.0
Branch Consolidation	0.0	0.1	0.0	(0.1)	0.0
Acquisition expenses	0.0	0.0	0.0	0.0	0.0
Total noninterest expense	\$51.9	\$54.6	\$50.3	(\$2.7)	\$1.6

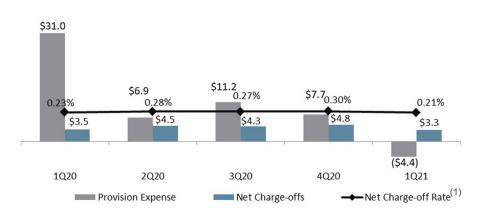


- Salaries and benefits decreased \$2.7
 million to the previous quarter. The
 decrease from the previous quarter was
 primarily the result of the following:
 - \$1.0 million decrease in hospitalization
 - \$0.7 million decrease in incentives
 - \$0.5 million increase in deferred FAS-91 fees
 - \$0.4 million true-up of the split-dollar
 BOLI expense in 4Q20
- FTEs decreased 123 YoY due to a company-wide hiring freeze implemented at the end of 1Q20 and the 20% reduction of branches in December 2020

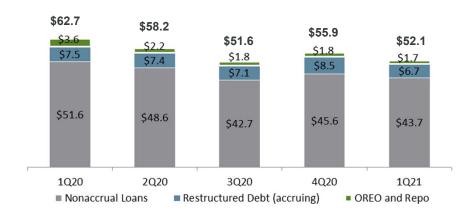


CREDIT QUALITY

Provision Expense and Net Charge-offs



Nonperforming Assets



- Provision expense of (\$4.4) million decreased \$12.1 million from LQ. The primary drivers include:
 - Changes relating to unfunded commitments
 - Lower loan outstandings in certain commercial portfolios
 - Improvements in quantitative input metrics
 - Improvements in several qualitative factors including our High Risk Portfolios

 Nonperforming assets of \$52.1 million decreased \$3.8 million from LQ



APPENDIX



NON-GAAP MEASURES

Operating Revenue	1Q21	4Q20	3Q20	2Q20	1Q20
Net Interest Income	\$69.4	\$67.5	\$66.3	\$66.7	\$67.7
Tax equivalent adjustment	0.3	0.3	0.4	0.4	0.4
Net Interest Income (FTE)	69.7	67.8	66.7	67.1	68.1
Noninterest Income (Reported)	27.4	26.6	26.8	21.8	19.3
Less: Realized gains / (losses) on securities	0.0	0.0	0.0	0.0	0.0
Less: Derivative mark-to-market	1.4	(0.4)	(0.2)	(0.2)	(1.7)
Total Noninterest Income (Operating)	\$26.0	\$27.0	\$27.0	\$22.0	\$21.0
Total Operating Revenue	\$95.7	\$94.8	\$93.7	\$89.1	\$89.1
Average Assets	9,130	9,121	9,390	9,044	8,337
Operating Revenue / Average Assets (%)	4.19%	4.16%	3.99%	3.94%	4.27%
Operating Expense	1Q21	4Q20	3Q20	2Q20	1Q20
Noninterest Expense	\$51.9	\$54.6	\$58.2	\$52.8	\$50.3
Less: Unfunded commitment reserve	0.0	0.0	0.5	0.9	(2.5)
Less: Intangible amortization	0.9	0.9	0.9	0.9	0.9
Less: COVID-19	0.1	0.3	0.1	0.4	0.0
Less: Early Retirement	0.0	0.1	3.3	0.0	0.0
Less: Branch Consolidation	0.0	0.2	2.5	0.0	0.0
Less: Merger and acquisition related	0.0	0.0	0.0	0.0	0.0
Total Operating Expense	\$50.9	\$53.1	\$50.9	\$50.6	\$51.9
Average Assets	9,130	9,121	9,390	9,044	8,337
Operating Expense / Average Assets (%)	2.23%	2.33%	2.17%	2.24%	2.49%
Core Efficiency Ratio ⁽¹⁾	53.2%	56.0%	54.3%	56.7%	58.2%
Core Pre-tax Pre-Provision Net Income (Reported)	\$45.0	\$40.1	\$40.8	\$36.1	\$36.7
Average Diluted Shares Outstanding	96.2	96.3	98.2	98.1	98.4
Core Pre-tax Pre-Provision Net Income per share	\$0.47	\$0.42	\$0.42	\$0.37	\$0.37
Average Assets	\$9,130	\$9,121	\$9,390	\$9,044	\$8,337
Core Pre-tax Pre-Provision Income / Average Assets (%)	2.00%	1.75%	1.73%	1.61%	1.77%

\$ in millions

(1) Core Efficiency Ratio is calculated as Operating Expense as a percentage of Operating Revenue



1Q 2021 Investor Relations Discussion Materials

NON-GAAP MEASURES

Core Earnings per Share	1Q21	4Q20	3Q20	2Q20	1Q20
Net Income (GAAP) (after tax)	\$39.8	\$25.7	\$19.2	\$23.9	\$4.7
Less: Covid-19 related (after tax)	0.1	0.2	0.1	0.3	0.0
Less: Merger and acquisition related (after tax)	0.0	0.0	0.0	0.0	0.0
Less: Early Retirement (after tax)	0.0	0.1	2.6	0.0	0.0
Less: Branch Consolidation (after tax)	0.0	0.2	2.0	0.0	0.0
Core Net Income (Non-GAAP)	\$39.9	\$26.2	\$23.9	\$24.2	\$4.7
Average Diluted Shares Outstanding	96.2_	96.3	98.2	98.1	98.4
Core Earnings per Share (Non-GAAP)	\$0.41	\$0.27	\$0.24	\$0.25	\$0.05
Core Return on Average Assets (%)	1Q21	4Q20	3Q20	2Q20	1Q20
Net Income (GAAP)	\$39.8	\$25.7	\$19.2	\$23.9	\$4.7
Less: Covid-19 related (after tax)	0.1	0.2	0.1	0.3	0.0
Less: Merger and acquisition related (after tax)	0.0	0.0	0.0	0.0	0.0
Less: Early Retirement (after tax)	0.0	0.1	2.6	0.0	0.0
Less: Branch Consolidation (after tax)	0.0	0.2	2.0	0.0	0.0
Core Net Income (Non-GAAP)	\$39.9	\$26.1	\$23.9	\$24.2	\$4.7
Average Assets	9,130_	9,121	9,390	9,044	8,337
Core Return on Average Assets (Non-GAAP)	1.77%	1.14%	1.01%	1.08%	0.23%
Core Pre-tax Pre-Provision Net Income	\$45.0	\$40.1	\$40.8	\$36.1	\$36.7
Core Pre-tax Pre-Provision Income / Average Assets (%)	2.00%	1.75%	1.73%	1.61%	1.77%

\$ in millions, except per share data



NON-GAAP MEASURES

Return on Average Tangible Common Equity (%)	1Q21	4Q20	3Q20	2Q20	1Q20
Average Equity	\$1,076	\$1,078	\$1,088	\$1,072	\$1,071
Less: Average intangible assets	316	317	318	319	319
Less: Average preferred stock	0	0	0	0	0_
Average Tangible Common Equity	\$760	\$761	\$770	\$753	\$752
Net Income (GAAP)	\$39.8	\$25.7	\$19.2	\$23.9	\$4.7
Less: Intangible amortization (after tax)	0.7	0.7	0.7	0.7	0.7
Net Income Adjusted for Intangible Amortization (Non-GAAP)	\$40.5	\$26.4	\$19.9	\$24.6	\$5.4
Return on Average Tangible Common Equity	21.6%	13.8%	10.3%	13.1%	2.9%
Core Return on Average Tangible Common Equity (%)	1Q21	4Q20	3Q20	2Q20	1Q20
Average Equity	\$1,076	\$1,078	\$1,088	\$1,072	\$1,071
Less: Average intangible assets	316	317	318	319	319
Less: Average preferred stock	0	0	0	0	0
Average Tangible Common Equity	\$760	\$761	\$770	\$753	\$752
Net Income (GAAP)	\$39.8	\$25.7	\$19.2	\$23.9	\$4.7
Less: Covid-19 related (after tax)	0.1	0.2	0.1	0.3	0.0
Less: Merger and acquisition related (after tax)	0.0	0.0	0.0	0.0	0.0
Less: Early Retirement (after tax)	0.0	0.1	2.6	0.0	0.0
Less: Branch Consolidation (after tax)	0.0	0.2	2.0	0.0	0.0
Core Net Income (Non-GAAP)	\$39.9	\$26.1	\$23.9	\$24.2	\$4.7
Less: Intangible amortization (after tax)	0.7	0.7	0.7	0.7	0.7
Core Net Income Adjusted for Intangible Amortization (Non-GAAP)	\$40.6	\$26.8	\$24.6	\$24.9	\$5.4
Core Return on Average Tangible Common Equity	21.6%	14.0%	12.7%	13.3%	2.9%

\$ in millions



NON-GAAP MEASURES

Core Net Interest Margin (%)	1Q21	4Q20	3Q20	2Q20	1Q20
Net Interest Income (FTE)	\$69.8	\$67.8	\$66.7	\$67.1	\$68.1
Less: Income from Paycheck Protection Program Loans	(7.9)	(5.4)	(3.8)	(2.7)	0.0
Less: Income from excess cash	(0.1)	(0.1)	(0.1)	(0.0)	0.0
Core Net Interest Income (FTE)	\$61.8	\$62.3	\$62.8	\$64.3	\$68.1
Average Interest Earning Assets	\$8,276	\$8,276	\$8,529	\$8,190	\$7,512
Less: Paycheck Protection Program Loans	(489)	(548)	(572)	(406)	0
Less: Excess cash	(329)	(189)	(336)	(160)	0
Core Average Interest Earning Assets	\$7,458	\$7,539	\$7,620	\$7,624	\$7,512
Core Net Interest Margin (Non-GAAP)	3.36%	3.29%	3.28%	3.39%	3.65%
Tangible Common Equity / Tangible Assets					
(Tangible Common Equity Ratio)	1Q21	4Q20	3Q20	2Q20	1Q20
Total Equity	\$1,087	\$1,069	\$1,073	\$1,076	\$1,058
Less: Intangible assets	316	317	317	318	319
Less: Preferred stock	0	0	0	0	0
Tangible Common Equity	\$771	\$752	\$756	\$758	\$739
Total Assets	\$9,417	\$9,068	\$9,289	\$9,365	\$8,515
Less: Intangible assets	316	317	317	318	319
Tangible Assets	\$9,101	\$8,751	\$8,972	\$9,047	\$8,196
Tangible Common Equity / Tangible Assets	8.5%	8.6%	8.4%	8.4%	9.0%
Tangible Assets	\$9,101	\$8,751	\$8,972	\$9,047	\$8,196
Paycheck Protection Loans	479	479	573	571	0
Tangible Assets (excl. PPP)	\$8,622	\$8,272	\$8,399	\$8,476	\$8,196
Tangible Common Equity / Tangible Assets (excl. PPP)	8.9%	9.1%	9.0%	8.9%	9.0%

\$ in millions



1Q 2021 Investor Relations Discussion Materials

Operating Revenue	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Net Interest Income	\$268.3	\$269.9	\$252.2	\$228.8	\$199.0	\$188.5	\$183.7
Tax equivalent adjustment	1.4	1.7	2.0	4.2	3.9	3.4	3.3
Net Interest Income (FTE)	269.7	271.6	254.2	233.0	202.9	191.9	187.0
Noninterest Income (Reported)	94.5	85.5	88.6	80.3	64.6	61.3	60.9
Less: Realized gains / (losses) on securities	0.0	0.0	8.1	5.0	0.6	(0.2)	0.6
Less: Derivative mark-to-market	(2.5)	(0.2)	0.8	(0.5)	0.2	(0.3)	(0.3)
Total Noninterest Income (Operating)	\$97.0	\$85.7	\$79.7	\$75.8	\$63.8	\$61.8	\$60.6
Total Operating Revenue	\$366.7	\$357.3	\$333.9	\$308.8	\$266.7	\$253.7	\$247.6
Average Assets	8,975	8,030	7,555	7,210	6,661	6,399	6,281
Operating Revenue / Average Assets (%)	4.09%	4.45%	4.42%	4.28%	4.00%	3.97%	3.94%
Operating Expense	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Noninterest Expense (Reported)	\$215.8	\$210.0	\$195.6	\$200.3	\$159.9	\$163.9	\$171.2
Less: Unfunded commitment reserve	(1.2)	(0.5)	(0.2)	1.1	(0.3)	1.4	(0.1)
Less: Intangible amortization	3.7	3.4	3.2	3.1	0.5	0.6	0.6
Less: COVID-19	0.9	0.0	0.0	0.0	0.0	0.0	0.0
Less: Early Retirement	3.4	0.0	0.0	0.0	0.0	0.0	0.0
Less: Branch Consolidation	2.6	0.0	0.0	0.0	0.0	0.0	0.0
Less: Merger and acquisition related	0.0	3.5	1.6	10.2	3.2	0.9	0.0
Total Operating Expense	\$206.4	\$203.6	\$191.0	\$185.9	\$156.5	\$161.0	\$170.7
Average Assets	8,975	8,030	7,555	7,210	6,661	6,399	6,281
Operating Expense / Average Assets (%)	2.30%	2.54%	2.53%	2.58%	2.35%	2.52%	2.72%
Core Efficiency Ratio ⁽¹⁾	56.3%	57.0%	57.2%	60.2%	58.7%	63.4%	68.9%
Core Pre-tax Pre-Provision Net Income (Reported)	\$153.9	\$148.9	\$138.7	\$114.0	\$106.3	\$87.0	\$72.8



Core Earnings per Share	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Net Income (GAAP)	\$73.4	\$105.3	\$107.5	\$55.2	\$59.6	\$50.1	\$44.5
(after tax)							
Less: Covid-19 related (after tax)	0.8	0.0	0.0	0.0	0.0	0.0	0.0
Less: Early Retirement (after tax)	2.7	0.0	0.0	0.0	0.0	0.0	0.0
Less: Branch Consolidation (after tax)	2.1	0.0	0.0	0.0	0.0	0.0	0.0
Less: Merger and acquisition (after tax)	0.0	2.8	1.3	6.6	2.1	0.6	0.0
Less: Realized (gains) / losses on securities (after tax)	0.0	0.0	(6.4)	(3.3)	(0.4)	0.1	(0.4)
Less: Deferred tax asset writedown	0.0	0.0	0.0	16.7	0.0	0.0	0.0
Core Net Income (Non-GAAP)	\$79.0	\$108.1	\$102.4	\$75.2	\$61.3	\$50.8	\$44.1
Average Diluted Shares Outstanding	97.8	98.6	99.2	95.3	88.9	89.4	93.1
Core Earnings per Share (Non-GAAP)	\$0.81	\$1.10	\$1.03	\$0.79	\$0.69	\$0.57	\$0.47
Core Return on Average Assets (%)	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Net Income (GAAP)	\$73.4	\$105.3	\$107.5	\$55.2	\$59.6	\$50.1	\$44.5
Less: Covid-19 related (after tax)	0.8	0.0	0.0	0.0	0.0	0.0	0.0
Less: Early Retirement (after tax)	2.7	0.0	0.0	0.0	0.0	0.0	0.0
Less: Branch Consolidation (after tax)	2.1	0.0	0.0	0.0	0.0	0.0	0.0
Less: Merger and acquisition (after tax)	0.0	2.8	1.3	6.6	2.1	0.6	0.0
Less: Realized (gains) / losses on securities (after tax)	0.0	0.0	(6.4)	(3.3)	(0.4)	0.1	(0.4)
Less: Deferred tax asset writedown	0.0	0.0	0.0	16.7	0.0	0.0	0.0
Core Net Income (Non-GAAP)	\$79.0	\$108.1	\$102.4	\$75.2	\$61.3	\$50.8	\$44.1
Average Assets	8,975	8,030	7,555	7,210	6,661	6,399	6,281
Core Return on Average Assets (Non-GAAP)	0.88%	1.35%	1.36%	1.04%	0.92%	0.79%	0.70%



1Q 2021 Investor Relations Discussion Materials

Core Net Interest Margin (%)	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Net Interest Income (FTE)	\$269.7	\$271.6	\$254.2	\$233.0	\$202.9	\$191.9	\$187.0
Less: Income from Paycheck Protection Program Loans	(12.0)	0.0	0.0	0.0	0.0	0.0	0.0
Less: Income from excess cash	(0.2)	0.0	0.0	0.0	0.0	0.0	0.0
Core Net Interest Income (FTE)	\$257.5	\$271.6	\$254.2	\$233.0	\$202.9	\$191.9	\$187.0
Average Interest Earning Assets	\$8,128	\$7,249	\$6,850	\$6,531	\$6,109	\$5,851	\$5,726
Less: Paycheck Protection Program Loans	(383)	0	0	0	0	0	0
Less: Excess cash	(173)	0	0	0	0	0	0
Core Average Interest Earning Assets	\$7,572	\$7,249	\$6,850	\$6,531	\$6,109	\$5,851	\$5,726
Core Net Interest Margin (Non-GAAP)	3.40%	3.75%	3.71%	3.57%	3.32%	3.28%	3.27%
Tangible Common Equity / Tangible Assets							
(Tangible Common Equity Ratio)	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Total Equity	\$1,069	\$1,056	\$975	\$888	\$750	\$720	\$716
Less: Intangible assets	317	320	287	270	198	166	163
Less: Preferred stock	0	0	0	0	0	0	0
Tangible Common Equity	\$752	\$736	\$688	\$618	\$552	\$554	\$553
Total Assets	\$9,068	\$8,309	\$7,828	\$7,309	\$6,684	\$6,567	\$6,360
Less: Intangible assets	317	320	287	270	198	166	163
Tangible Assets	\$8,751	\$7,989	\$7,541	\$7,039	\$6,486	\$6,401	\$6,197
Tangible Common Equity / Tangible Assets	8.6%	9.2%	9.1%	8.8%	8.5%	8.7%	8.9%



1Q 2021 Investor Relations Discussion Materials

Return on Average Tangible Common Equity (%)	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Average Equity	\$1,077	\$1,020	\$942	\$855	\$743	\$719	\$719
Less: Average intangible assets	318	297	282	254	168	163	161
Less: Average preferred stock	0	0	0	0	0	0	0
Average Tangible Common Equity	\$759	\$723	\$660	\$601	\$575	\$556	\$558
Net Income (GAAP)	\$73.4	\$105.3	\$107.5	\$55.2	\$59.6	\$50.1	\$44.5
Less: Intangible amortization (after tax)	2.9	2.7	2.5	2.0	0.3	0.4	0.4
Net Income Adjusted for Intangible Amortization (Non-GAAP)	\$76.3	\$108.0	\$110.0	\$57.2	\$59.9	\$50.5	\$44.9
Return on Average Tangible Common Equity	10.1%	14.9%	16.7%	9.5%	10.4%	9.1%	8.0%
Core Return on Average Tangible Common Equity (%)	2020Y	2019Y	2018Y	2017Y	2016Y	2015Y	2014Y
Average Equity	\$1,077	\$1,020	\$942	\$855	\$743	\$719	\$719
Less: Average intangible assets	318	297	282	254	168	163	161
Less: Average preferred stock	0	0	0	0	0	0	0
Average Tangible Common Equity	\$759	\$723	\$660	\$601	\$575	\$556	\$558
Net Income (GAAP)	\$73.4	\$105.3	\$107.5	\$55.2	\$59.6	\$50.1	\$44.5
Less: Covid-19 related (after tax)	\$0.8	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Less: Early Retirement (after tax)	\$2.7	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Less: Branch Consolidation (after tax)	\$2.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Less: Merger and acquisition (after tax)	0.0	2.8	1.3	6.6	2.1	0.6	0.0
Less: Realized (gains) / losses on securities (after tax)	0.0	0.0	(6.4)	(3.3)	(0.4)	0.1	(0.4)
Less: Deferred tax asset writedown	0.0	0.0	0.0	16.7	0.0	0.0	0.0
Core Net Income (Non-GAAP)	\$79.0	\$108.1	\$102.4	\$75.2	\$61.3	\$50.8	\$44.1
Less: Intangible amortization (after tax)	2.9	2.7	2.5	2.0	0.3	0.4	0.4
Core Net Income Adjusted for Intangible Amortization (Non-GAAP)	\$81.9	\$110.8	\$104.9	\$77.2	\$61.6	\$51.2	\$44.5
Core Return on Average Tangible Common Equity	10.8%	15.3%	15.9%	12.8%	10.7%	9.2%	8.0%



FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements about First Commonwealth's future plans, strategies and financial performance. These statements can be identified by the fact that they do not relate strictly to historical or current facts and often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate" or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Such statements are based on assumptions and involve risks and uncertainties, including uncertainties regarding the impact of the COVID-19 pandemic, many of which are beyond our control. Factors that could cause actual results, performance or achievements to differ from those discussed in the forward-looking statements include, but are not limited to:

- The length and extent of the economic contraction as a result of the COVID-19 pandemic and the impact of such contraction;
- volatility and disruption in national and international financial markets;
- the effects of and changes in trade and monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve Board;
- inflation, interest rate, commodity price, securities market and monetary fluctuations;
- the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which First Commonwealth
 must comply;
- the soundness of other financial institutions;
- political instability;
- impairment of First Commonwealth's goodwill or other intangible assets;
- acts of God or of war or terrorism;
- the timely development and acceptance of new products and services and perceived overall value of these products and services by users;
- changes in consumer spending, borrowings and savings habits;
- changes in the financial performance and/or condition of First Commonwealth's borrowers:
- technological changes;
- acquisitions and integration of acquired businesses:
- First Commonwealth's ability to attract and retain qualified employees;
- changes in the competitive environment in First Commonwealth's markets and among banking organizations and other financial service providers:
- the ability to increase market share and control expenses;
- the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
- the reliability of First Commonwealth's vendors, internal control systems or information systems;
- the costs and effects of legal and regulatory developments, the resolution of legal proceedings or regulatory or other governmental inquiries, the results of regulatory examinations or reviews and the ability to obtain required regulatory approvals; and
- other risks and uncertainties described in the reports that First Commonwealth files with the Securities and Exchange Commission, including its most recent Annual Report on Form 10-K.

Further, statements about the potential effects of the COVID-19 pandemic on our business, financial condition, liquidity and results of operations may constitute forward-looking statements and are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including the scope and duration of the pandemic, actions taken by governmental authorities in response to the pandemic, and the direct and indirect impact of the pandemic on our customers, clients, third parties and us.

Forward-looking statements speak only as of the date on which they are made. First Commonwealth undertakes no obligation to update any forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.

